

*Program Launch:
Seaport Truck
Scrappage and
Retrofits for Air in
Puget Sound
(ScRAPs)*



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Program Overview

- A \$5 Million program, launched in two phases, that will:
 - Offer incentives to owners of container-hauling trucks that have pre-1994 engines to scrap them
 - Offer late-model replacement container-hauling trucks that are already equipped with pollution-reducing exhaust retrofits to those who scrap their trucks



Why is this Program Being Offered?

- **Older trucks create 100 times more air pollution than modern trucks**
- **As of December 31, 2010, no pre-1994 engine trucks will be allowed to access terminals at the Port of Seattle**
- **Port of Seattle, Agency, and other program partners have created financial incentives for truck owners to upgrade from old, dirty trucks to newer, cleaner, retrofitted trucks**



Where is the Money Coming From?

Phase I:

- **Port of Seattle grant to Agency for scrappage and retrofits**
- **Department of Ecology grant to Agency for retrofits**
- **Agency funds for retrofits**

Phase II, in early 2010, adds:

- **Federal Department of Transportation grant to City of Tacoma for scrappage and retrofits**
- **Cascade Sierra Solutions loans for retrofits**



What Trucks Are Eligible for Scrapping in Phase I?

- **Pre-1994 engine**
- **Used in 2009 to haul containers to/from Port of Seattle**
- **Currently licensed**
- **Currently insured**



How Much is the Scrappage “Bounty”? (How Much is my Old Truck Worth?)

Whichever is higher:

- The “book” value of the old truck on the open market
- \$5000
- Owners who disagree with valuation can get appraisal at own expense from specified appraiser



What if I Still Owe Money on My Old Truck?

- **Must owe less than scrappage bounty on any existing loans at time of scrappage**
- **Must satisfy any existing liens before scrapping**



How Will the Program Work?

Cascade Sierra Solutions (CSS) is running program for Agency

- **Owner goes to CSS's Seattle Green Truck Center to apply to scrap truck: fill out application; provide copies of required documents; have old truck evaluated; get approval to proceed**
- **If not buying a replacement truck, or if buying a replacement truck through another local dealer, get truck scrapped at Arrow Metals & bring scrappage receipt to CSS to get check**
- **If buying a replacement truck through CSS:**
 - **Select replacement truck from CSS's list & apply for financing; CSS has exhaust retrofit installed on replacement truck**
 - **Arrange pick-up appointment for replacement truck**
 - **Get truck scrapped at Arrow Metals & bring scrappage receipt to CSS to sign papers & pick up replacement truck**



Example Truck Replacement

1990 truck scrappage valuation **<5000>**

2005 replacement truck from CSS **\$27,900**

Exhaust retrofit (~ \$5000 value) **free**

Final cost of replacement truck **\$22,900**



If I Scrap my Old Truck, do I Have to Buy a Replacement Truck?

- **No**
- **Can take scrappage bounty payment and leave drayage business**



Do I Have to Buy a Replacement Truck Through Cascade Sierra Solutions?

- **No**
- **Can go to any truck dealer to purchase truck with 1994 or newer engine**
- **Cascade Sierra Solutions can offer financing to buyers who might not be able to get loans elsewhere**
- **Other dealers will work through Cascade Sierra Solutions to have the free exhaust retrofit installed**



Other Questions?

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